

Investor Meeting Mitsubishi Materials Corporation



(Ready mixed concrete plant of Robertson's Ready Mix , Ltd.)

November 11, 2013

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1. FY2014 1st Half Consolidated Performance

FY2014 1st Half Consolidated Performance Overview

■ Net sales	703.6 billion yen (68.0 billion yen increase YOY)	+10.7%
■ Operating profit	33.3 billion yen (6.8 billion yen increase YOY)	+26.0%
■ Ordinary income	35.4 billion yen (0.5 billion yen increase YOY)	+1.5%
■ Net income	29.2 billion yen (12.9 billion yen increase YOY)	+79.6%

1st Half Highlights

- ◆ Cement: Performed favorably as market conditions improve in Japan and North America.
- ◆ Metals: Although copper prices were lower than anticipated, a correction of yen appreciation contributed to business results.
- ◆ Advanced Materials & Tools: Demand in Japan staged a modest rebound, paced by reaction to the termination of Eco-car subsidy in FY2013 1st half. Overseas demand remained strong.
- ◆ Electronic Materials & Components: A difficult business environment continued while the recovery in the semiconductor market remain moderate.
- ◆ Aluminum: Demand for regular cans for beer was firm.
- ◆ Interim dividend: The interim dividend was paid for the first time since 2008 (¥2 per share).

Consolidated Statements of Operations (for the 1st Half) YOY Comparison

(¥billions)	FY2013 1st Half Results (a)	FY2014 1st Half Results (b)	Difference (b)-(a)	Notes
Net sales	635.6	703.6	68.0	Metals +35.5, Precious Metals +18.6, Cement +8.4 etc
Operating profit	26.4	33.3	6.8	Metals +3.5, Cement +1.9, AM&T +1.1
Net interest and dividends income	8.8	2.4	-6.4	Dividends received -6.7
Earnings in equity of affiliates	2.2	2.2	-0.0	
Other/Non-operating profit	-2.6	-2.4	0.1	
Ordinary income	34.9	35.4	0.5	
Extraordinary income	-6.5	4.1	10.7	Gain from sale of fixed asset +3.9, Loss on valuation of investment securities +6.4
Income taxes	-7.4	-7.9	-0.4	
Minority interests in income	-4.6	-2.4	2.1	
Net income	16.2	29.2	12.9	

Exchange rate: 79 JPY/\$ → 99 JPY/\$

Copper price: 353 ¢/lb → 323 ¢/lb

Factor Analysts by Segment YOY Comparison

(¥billions)

		1H/FY2013 (a)	1H/FY2014 (b)	Difference (b)-(a)	Exchange rates difference	Price difference	Quantity variation	Special factors	Electricity price effect	Dividends received	Earnings in equity of affiliates	Other
Cement	Net sales	78.7	87.2	8.4	6.0	0.6	1.2	0.0				0.6
	Operating profit	5.1	7.0	1.9	0.1	0.0	1.7	0.0	-0.2			0.3
	Ordinary income	4.2	6.7	2.4						0.0	0.5	0.3
Metals	Net sales	306.4	341.9	35.5	39.7	-18.9	11.7	3.0				0.0
	Operating profit	8.4	12.0	3.5	2.6	-1.6	0.3	0.1	-0.3			2.3
	Ordinary income	18.9	16.1	-2.7						-6.5	0.9	1.8
Advanced Materials & Tools	Net sales	70.5	72.5	1.9	5.5	-0.7	-4.2	1.3				0.0
	Operating profit	6.3	7.5	1.1	2.2	-0.9	-1.1	0.0	-0.1			1.0
	Ordinary income	5.6	7.0	1.3						-0.2	0.0	1.4
Electronic Materials & Components	Net sales	33.7	34.5	0.7	2.4	0.0	-1.9	0.2				0.0
	Operating profit	2.0	2.0	-0.0	0.0	0.6	-0.7	-1.6	-0.1			1.8
	Ordinary income	2.4	0.9	-1.4						0.0	-1.3	1.8
Aluminum	Net sales	76.1	77.5	1.4	1.8	-0.5	0.1	0.0				0.0
	Operating profit	4.5	4.3	-0.2	0.1	-1.0	0.5	0.0	-0.2			0.4
	Ordinary income	4.3	3.9	-0.3						0.0	0.0	0.3
Other	Net sales	168.7	201.1	32.4	0.9	2.0	28.9	0.6				0.0
	Operating profit	2.4	2.9	0.4	0.0	-0.4	0.3	0.0	0.0			0.5
	Ordinary income	3.0	3.3	0.2						0.0	-0.2	0.5
Elimination, etc.	Net sales	-98.6	-111.2	-12.5	0.0	-2.9	-9.6	0.0				0.0
	Operating profit	-2.5	-2.4	0.0	0.0	0.0	-0.1	0.0	0.0			0.1
	Ordinary income	-3.6	-2.6	0.9						0.0	0.0	1.0
Total	Net sales	635.6	703.6	68.0	56.3	-20.4	26.2	5.1				0.6
	Operating profit	26.4	33.3	6.8	5.0	-3.3	0.9	-1.5	-0.9			6.4
	Ordinary income	34.9	35.4	0.5						-6.7	-0.0	7.1

Consolidated Statements of Operations (for the 1st Half) Comparison with Forecast

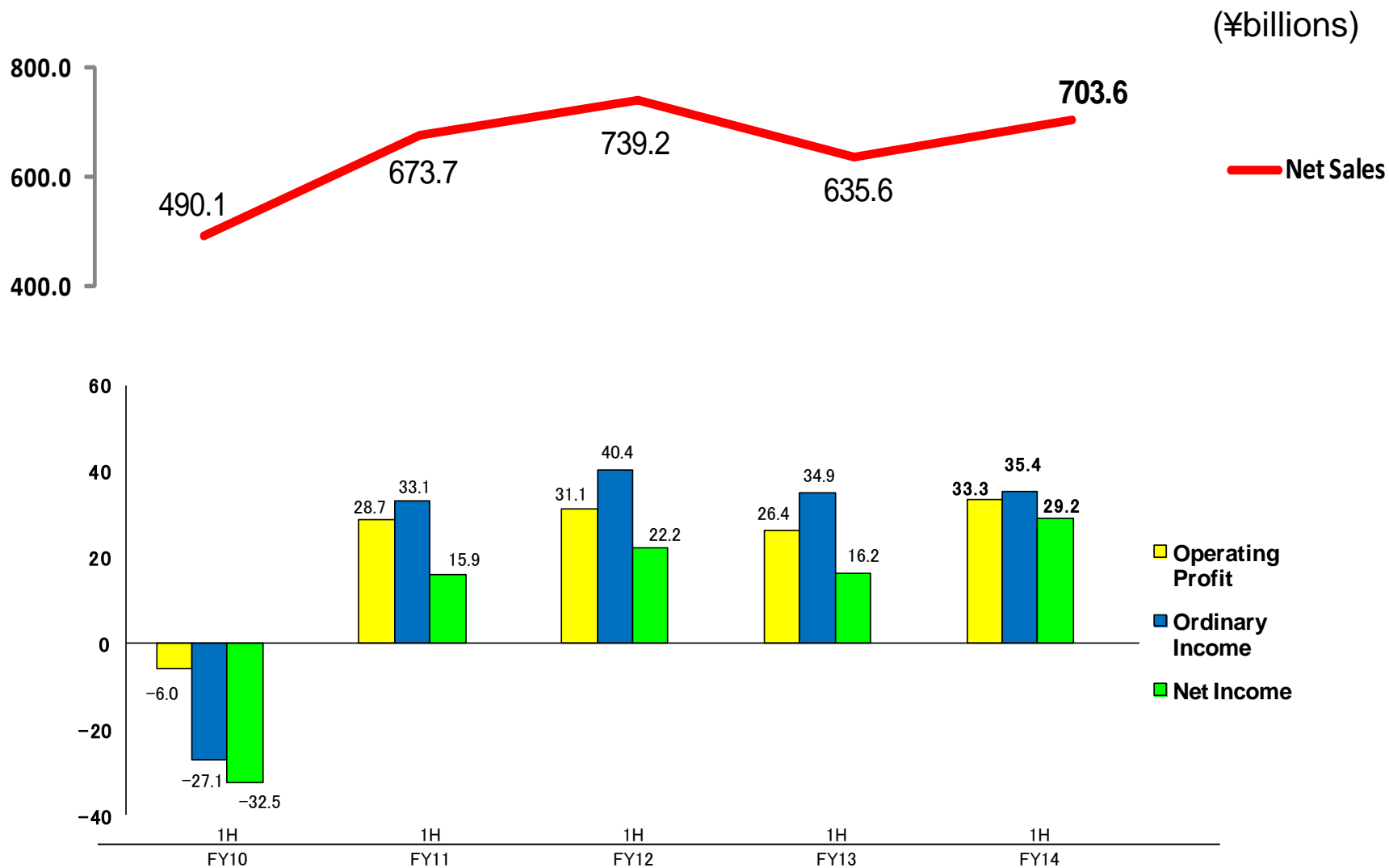
* Announced on May 10, 2013

(¥billions)	FY2014 1st Half Forecasts (a)*	FY2014 1st Half Results (b)	Difference (b)-(a)	Notes
Net sales	710.0	703.6	-6.4	Metals -18.1, Precious metals +7.5, Resources/Recycling +7.9 etc
Operating profit	31.0	33.3	2.3	Metals +1.0, Aluminum +0.8, AM&T +0.5
Net interest and dividends income	0.0	2.4	2.4	Dividends received +1.8
Earnings in equity of affiliates	1.0	2.2	1.2	Metals +0.8, Cement +0.6
Other/Non-operating profit	-1.0	-2.4	-1.4	
Ordinary income	31.0	35.4	4.4	Metals +1.6, Aluminum +0.9
Extraordinary income	5.0	4.1	-0.9	
Income taxes, etc.	-7.5	-7.9	-0.4	
Minority interests in income	-3.5	-2.4	1.1	
Net income	25.0	29.2	4.2	

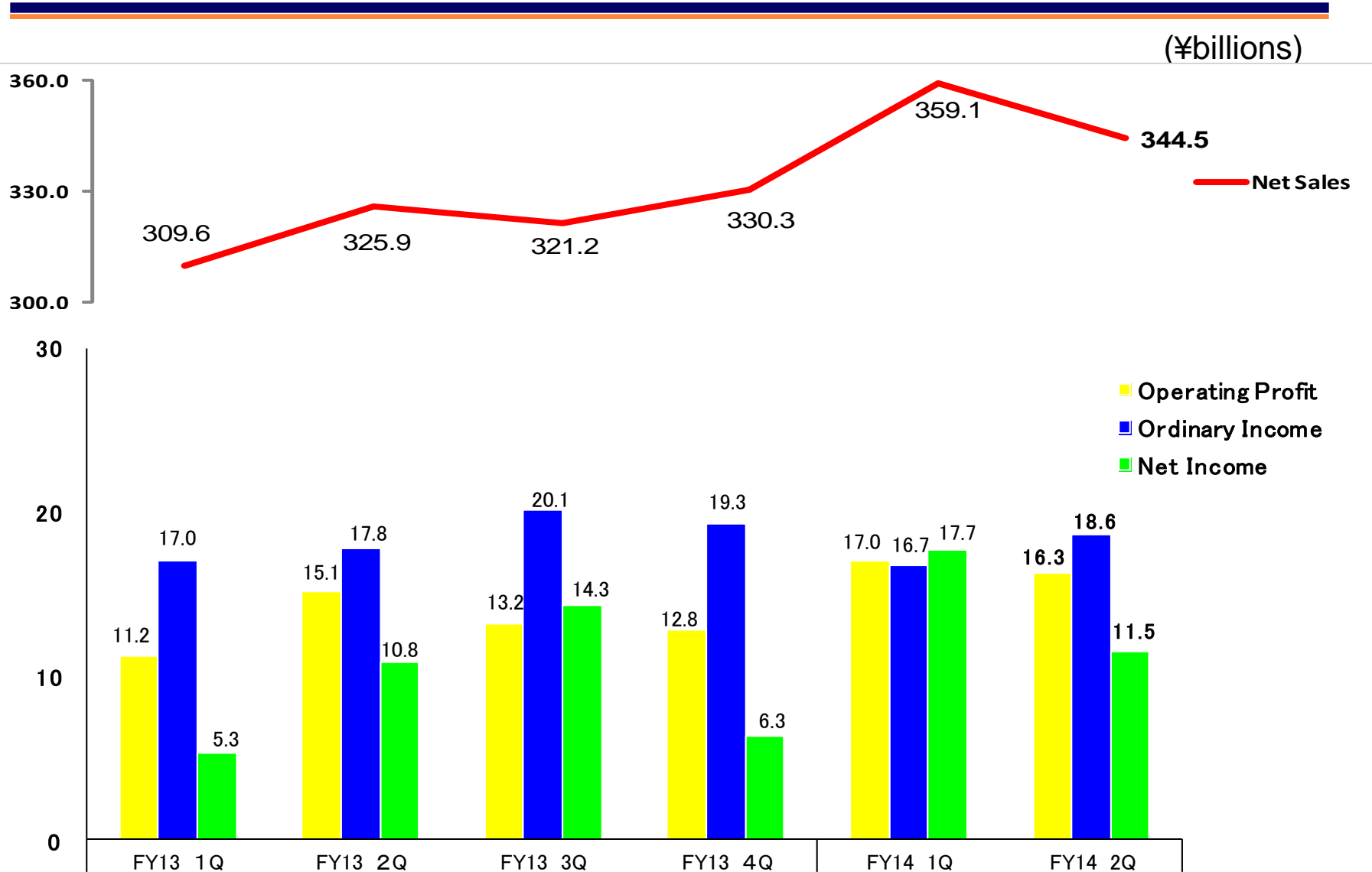
Exchange rate: 95 JPY/\$ → 99 JPY/\$

Copper price: 330 ¢/lb → 323 ¢/lb

Performance Overview (for the 1st Half)



Performance Overview (quarterly data)



Consolidated Balance Sheet: Assets

(¥billions)		Mar. 2013 (a)	Sep. 2013 (b)	Difference (b-a)
Current assets	Cash and deposits	64.4	50.2	-14.1
	Note and accounts receivable-trade	211.7	213.2	1.4
	Inventories	282.3	292.3	9.9
	Other	220.4	197.6	-22.7
	Sub total	778.9	753.4	-25.4
Noncurrent assets	Property, plant and equipment and intangible assets	707.2	723.6	16.4
	Investments and other assets	325.5	337.9	12.3
	Sub total	1,032.8	1,061.5	28.7
Total		1,811.7	1,815.0	3.3

Consolidated Balance Sheet: Liabilities and Net Assets

(¥billions)

		Mar. 2013 (a)	Sep. 2013 (b)	Difference (b-a)
Liabilities	Notes and accounts payable-trade	105.8	104.0	-1.8
	Loans payable, bonds payable, and CP	(38%) 692.9	(39%) 704.2	11.2
	Other liabilities	546.6	489.6	-57.0
	Sub total	1,345.5	1,297.9	-47.5
Net assets	Capital stock	119.4	119.4	-
	Capital surplus and treasury stock	90.5	90.5	-0.0
	Retained earnings	158.4	185.8	27.4
	Other comprehensive income	36.7	56.2	19.5
	Minority interests	61.0	64.9	3.9
	Sub total	(26%) 466.2	(28%) 517.0	50.8
	Total	1,811.7	1,815.0	3.3

Equity Ratio (Mar. '13) 22% → (Sep. '13) 25%

Forecast for the FY2014

The full-year forecast remains unchanged from the beginning of the fiscal year.

(¥billions)	At beginning of FY (a)*	This time (b)	Difference (b)-(a)
Net sales	1,480.0	1,480.0	0.0
Operating profit	72.0	72.0	0.0
Net interest and dividends income	6.5	8.9	2.4
Earnings in equity of affiliates	5.0	2.2	-2.8
Other/Non-operating profit	-3.5	-3.1	0.4
Ordinary income	80.0	80.0	0.0
Extraordinary income	-8.0	-8.0	0.0
Income taxes, etc.	-27.0	-27.0	0.0
Net income	45.0	45.0	0.0

*Announced on May 10, 2013

Exchange rate USD(JPY/\$)	95	99	4
EUR(JPY/€)	125	130	5
Copper price (¢/1b)	330	326	-4

Net Sales	At beginning of FY	This time	Difference
Cement	193.0	196.1	3.1
Metals	760.0	718.5	-41.5
Advanced Materials & Tools	159.0	155.9	-3.1
Electronic Materials & Components	74.0	71.6	-2.4
Aluminum	147.0	151.1	4.1
Other	359.0	391.8	32.8
Elimination, etc.	-212.0	-205.0	7.0
Total	1,480.0	1,480.0	0.0

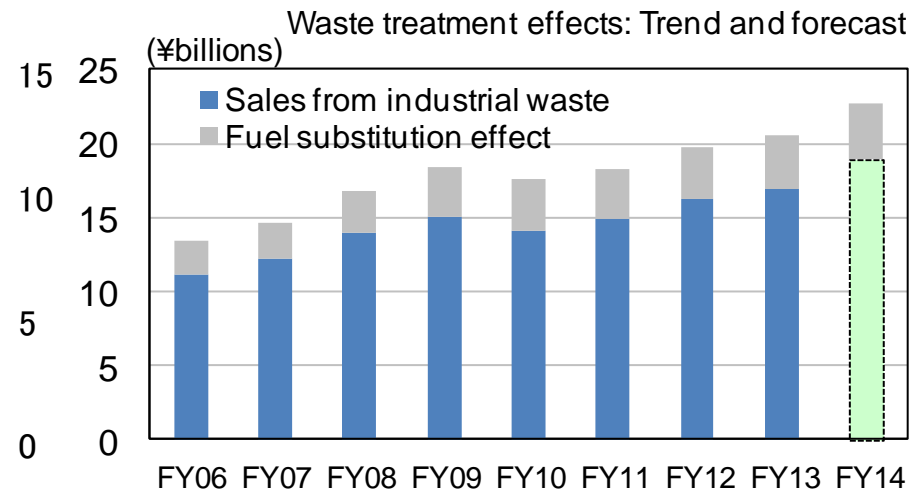
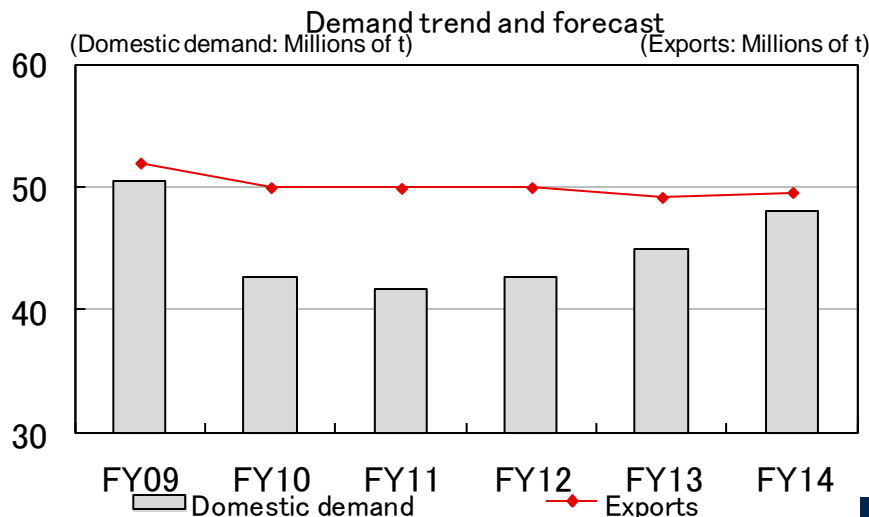
Operating Profit	At beginning of FY	This time	Difference
Cement	20.5	22.0	1.5
Metals	23.0	24.1	1.1
Advanced Materials & Tools	16.5	16.9	0.4
Electronic Materials & Components	5.0	4.2	-0.8
Aluminum	6.5	5.9	-0.6
Other	7.0	6.7	-0.3
Elimination, etc.	-6.5	-7.8	-1.3
Total	72.0	72.0	0.0

2. Overview by Segment

Overview of Cement Business (1)

Japan

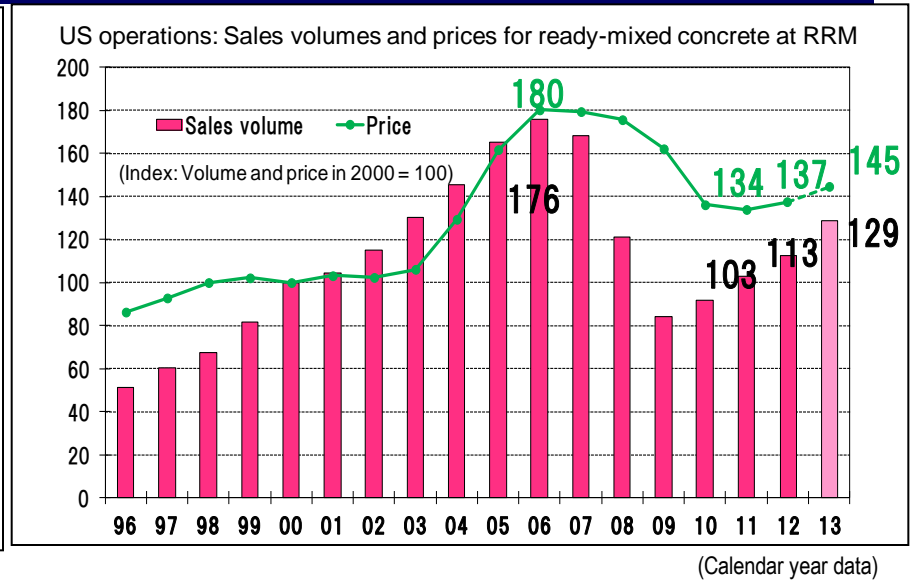
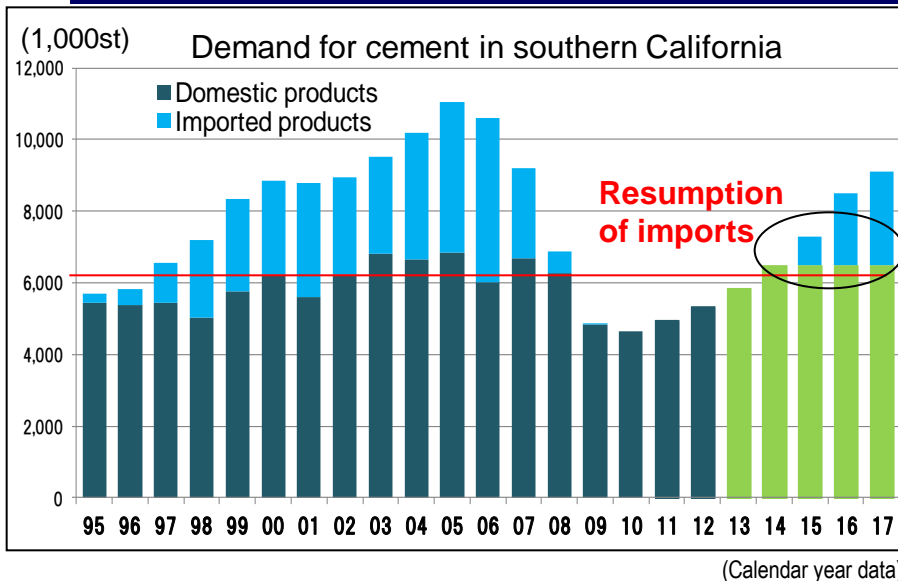
- ◆ Domestic demand: With earthquake recovery and redevelopment projects in the Tokyo area supporting healthy demand, the Company has revised its original full-year forecast from 45 million tons (t) to 48 million t. The Company is responding by increasing production, redirecting some export shipments to the domestic market, and increasing the number of ships available for logistics.
- ◆ Price adjustment: The Company aims to implement price increases in 2H.
- ◆ Expansion of waste treatment: The Company is responding to growing demands to accept coal ash, soils from construction and other waste material.



Overview of Cement Business (2)

North America

- ◆ Demand in southern California continues to recover, outpacing the rest of the United States: A recovery of approximately 10% is forecast in and after 2013 (January-June demand in FY2014 increased 8.4% YOY).
- ◆ Ready-mixed concrete operations are expanding and the Company is strengthening its cement-supply system: Revenues are expanding, mainly driven by RRM. The Company is expanding existing cement import terminals and building new ones.
- ◆ Price adjustment: Implementation of price increases for cement and ready-mixed concrete is proceeding smoothly.



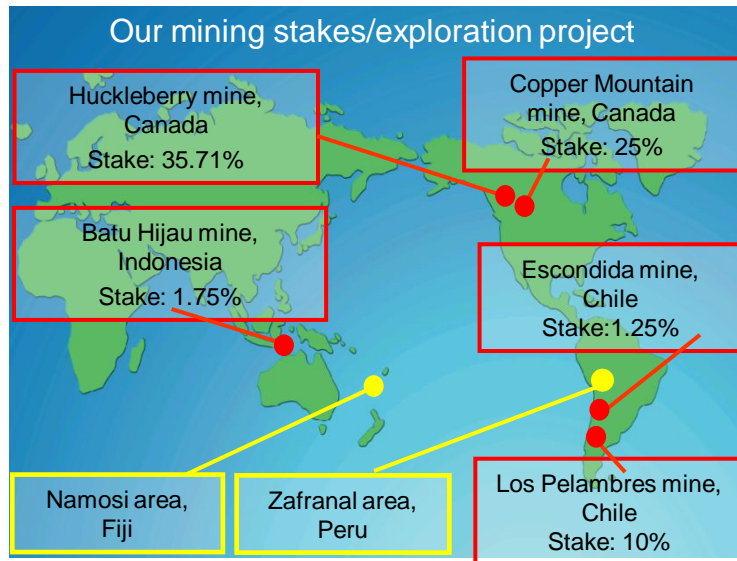
Source: U.S Cement Association, September 2013 forecast

Overview of Metals Business (1)

Mining

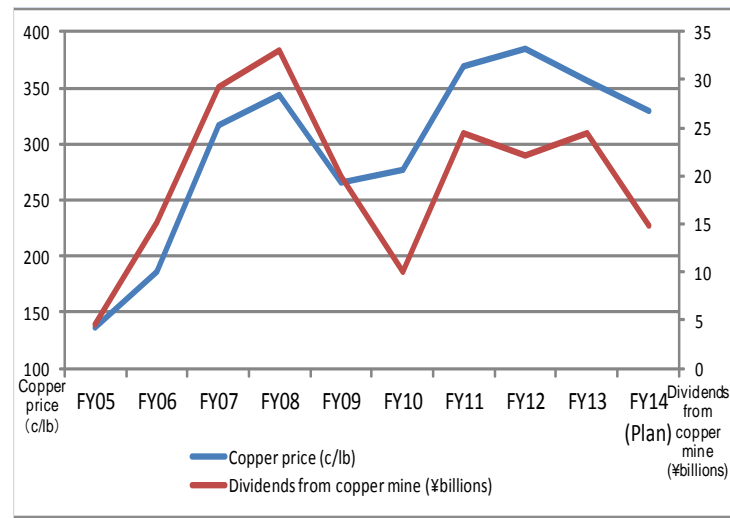
- ◆ Improve captive mine ratio*: Early commercialization of new project in Zafranal, Peru
- ◆ Dividends: The Company expects the copper price to remain firm, supporting stable dividends.

*captive mine ratio = self-sufficiency rate for concentrates supply



● In operation ● Under exploration

Copper price and dividends from copper mines



Los Pelambres mine

- 1) Operating costs and capital investment are rising.
- 2) Credit revenue from molybdenum and precious metals are declining.

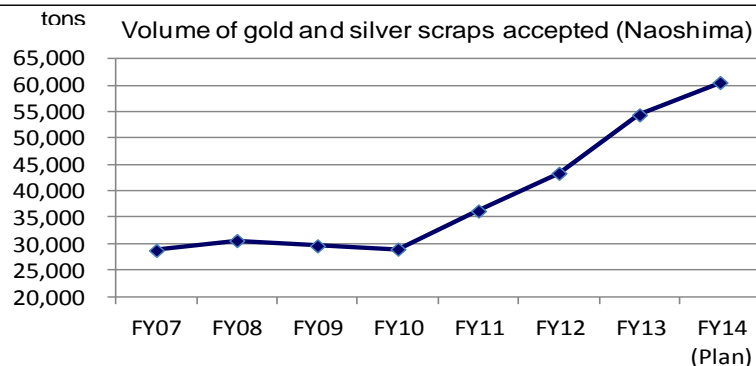
Decline in dividend received is expected in FY2014 due to profit decrease from above factors

⇒ Because 2) above is temporary, results are expected to improve from FY2015.

Overview of Metals Business (2)

Smelting and processing

- ◆ Metals smelting: The correction of yen appreciation and improved conditions for buying copper concentrate will secure increasing revenues.
- ◆ Strengthening recycling business: From 2H, processing of precious-metal scrap will begin at Onahama (the amount planned for 2H in FY2014 is 5,800t). The Company is strengthening its network for collecting scrap that includes precious metals, aiming to become the world's top recycling enterprise.
- ◆ Metals processing: The Company expects to increase sales of terminal materials for automobiles, buoyed by the correction in the yen exchange rate. The Company has developed MNEX®, the world's first copper-zinc alloy with outstanding stress relaxation characteristics and plans to deploy it in a broad range of markets, from low-priced automobiles for emerging countries to next-generation eco-cars.

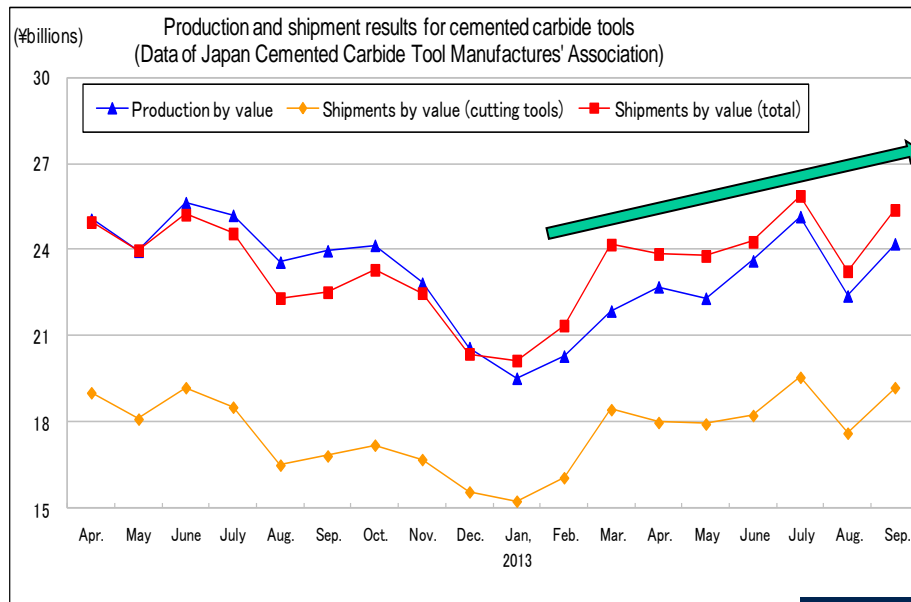


Terminal materials



Overview of Advanced Materials & Tools Business

- ◆ Recovery in the market for cemented carbide products: After bottoming out in January, the market is now on a recovery trend, driven by overseas markets.
- ◆ Continued acceleration in overseas expansion: The Company is opening new operational bases in the Eastern Thailand (Amata Nakorn, Rayong) , as well as a technical center in Chicago.
- ◆ The Company is strengthening efforts to expand sales to Western and Chinese automakers, other than Japanese ones.
- ◆ Acceleration of selection and concentration: The Company has decided to exit operations in motor and power connectors, as well as aluminum die-casting, and to absorb Mitsubishi Materials Tools Corporation, a sales company of cemented carbide products.



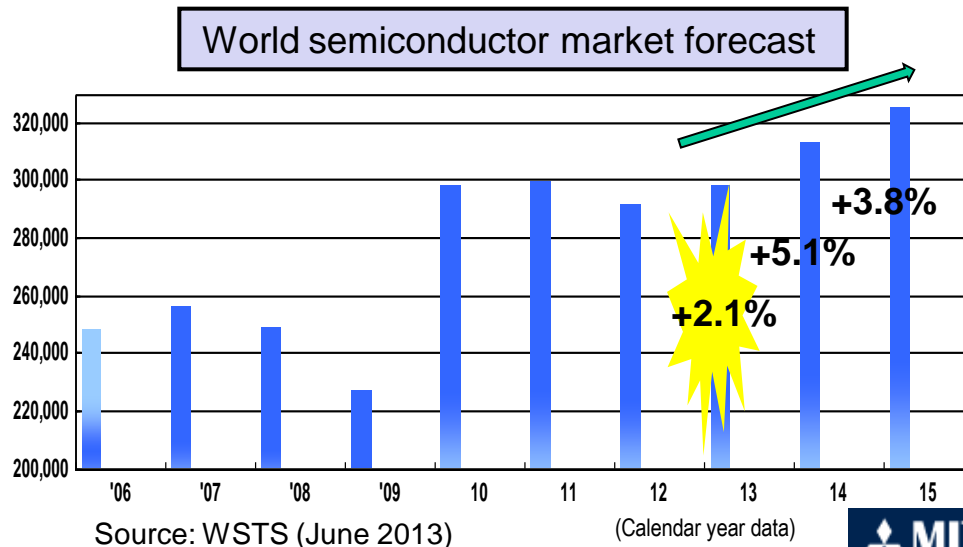
Sales promotion for cemented carbide tools



The Company exhibited at EMO Hannover 2013, a machine-tool exhibition in Germany. Held from September 16 to 21, the event attracted 145,000 attendees.

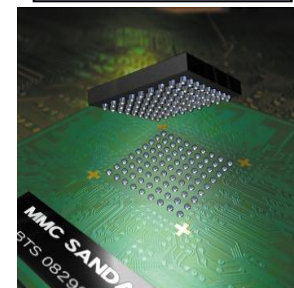
Overview of Electronic Materials & Components Business

- ◆ Advanced materials: Utilizing its production base in Taiwan, the Company is shifting some production offshore, to raise cost-competitiveness and build out local technology-support systems.
- ◆ Electronic devices: Rebuilding plans have come to fruition, moving into profitable operation from FY2013 2H. Going forward, the Company is taking aim at the volume zone, targeting consumer-electronics manufacturers in China.
- ◆ Polycrystalline silicon: The Company is focusing on further cost reductions. In sales, the Company is aiming to expand customers base to ones such as discrete manufacturers in China.

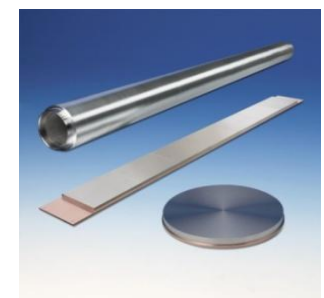


Advanced-material products

Low-alpha-ray solder materials



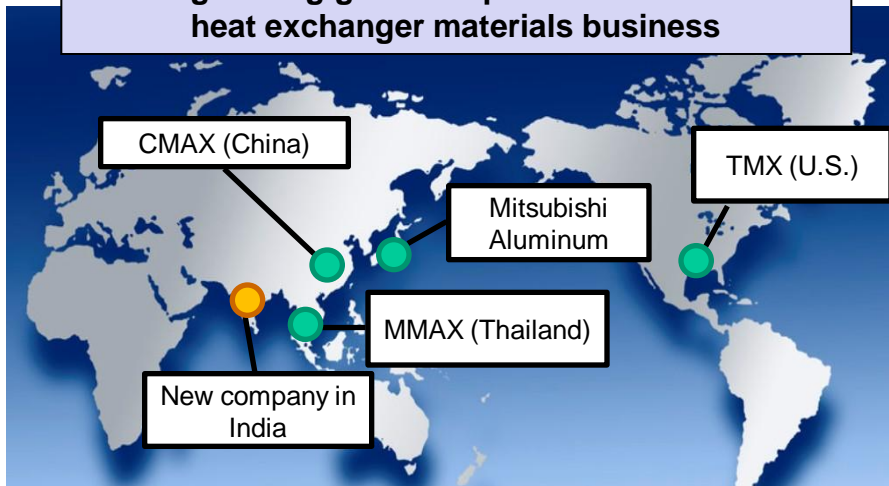
Spattering target



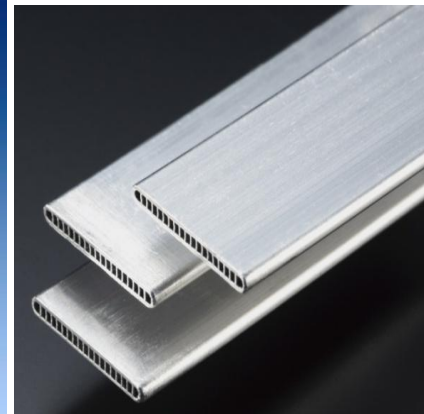
Overview of Aluminum Business

- ◆ Rolling business: The Company is further accelerating the overseas expansion of its heat exchanger materials business, focusing on products for automobiles (we have decided to reinforce our capacities in the United States and Thailand and to establish a manufacturing company in India).
- ◆ Can manufacturing business: Further strengthening of bottle can business
- ◆ Further reinforcement of can-to-can recycling to contribute to a recycling-oriented society

Strengthening global expansion of aluminum heat exchanger materials business



Extruded multi-hole pipes



Bottle cans



Plan for increasing our capacities

- **TMX**: Raise capacity from 10,000t to 13,000t per year (to start November 2014)
- **MMAX**: Raise capacity from 4,800t to 7,200t per year (to start August 2014)
- **New company in India**: Capacity of 2,700t per year (to start operations in spring 2015)

Executing Our Growth Strategy

Expansion to Overseas Markets

◆ Cement business

- Acquired 100% ownership of Robertson's Ready Mix, Ltd. (December 2012)

◆ Metals business

- Participation in the Zafranal (Peru) copper-mine project (June 2013)

◆ Advanced Material & Tools business

- Expansion of business bases for cemented carbide tools
 - Shenyang (September 2012), Chengdu and Hanoi (December 2012)
 - Eastern Thailand (Amata: July 2013; Rayong: August 2013)
 - Technical center in Chicago (September 2013)
- Establishment of overseas manufacturing bases for sintered products
 - Guangdong (mass production started April, 2013), Indonesia (mass production to start April 2014)
- ◆ **Aluminum business**
 - Establishment of a production base for heat exchanger materials in India (mass production to start in spring 2015)

Realization of Materials Premium

- Expansion of recycling business

- ◆ Advance recycling in cement business
- ◆ Promote the utilization of copper slag in Japan as a raw material in heavy weight concrete
- ◆ Expand recycling of home electronics

- Making inroads into new areas

- ◆ Recycling of automobiles
 - Collect materials such as copper, aluminum, platinum group and neodymium magnets
- ◆ Recycling of biomass energy
 - Recovery of energy from food waste
- ◆ Promotion of large-scale solar business
 - Utilize Company-owned land across Japan, and use Company products (target materials, back seats, copper wire, etc.)

3. Recap

Status of the Current Medium-term Management Plan (Final Year)

Basic Policy of Current Medium-term Management Plan

Simultaneously implementing growth strategies and financial improvements

Consolidated ordinary income: ¥110 billion
Consolidated ROA: 6% or more
Net D/E ratio: Under 1.5 times



Business advancement in overseas markets, especially newly emerging nations

Realization of “Materials Premium”

Forecast of business results for the current fiscal year

➤ Consolidated ordinary income: ¥80 billion → ¥30 billion shortfall

➤ Net D/E ratio: Under 1.5 times → Expected to reach target

Deteriorating results in silicon business

Decrease in dividends from copper mines

Increasing electricity costs

Toward the next medium-term management plan

- ◆ Responding to environmental change speedy and certainly achieving profit targets for the current fiscal year
- ◆ Promoting further reinforcement of the Company’s operating base, with a view to forging a new growth strategy in the next medium-term management plan now being drafted

4. Reference Data

(Statistics / Assumptions / Sensitivity)

Statistics / Assumptions / Sensitivity (1)

	Mar'13 Result			Mar'14 Forecast at the beginning of the fiscal year *1			Forecast this time	
	1st Half	2nd Half	Annual	1st Half	2nd Half	Annual	1st Half (Result)	Annual
Average TTM rate (yen/\$)	79	87	83	95	95	95	99	99
Average TTM rate (yen/€)	101	114	107	125	125	125	130	130
Total demand for cement in Japan (million tons)	21.34	23.24	44.58	22.00	23.00	45.00	22.91	48.00
Cement sales volumes for MMC-Domestic (million tons)	3.12	3.47	6.59	3.29	3.82	7.11	3.49	7.50
Cement sales volumes for MMC-Exports (million tons)	1.41	1.32	2.73	1.32	1.34	2.66	1.06	2.48
Total demand for cement in the U.S. (million tons)	-	-	76.70	-	-	81.19	-	79.76
Cement sales volumes in the U.S. (million short tons)	0.73	0.80	1.53	0.82	0.83	1.65	0.84	1.66
Ready-mixed concrete sales volumes in the U.S. (million cy)	2.58	2.72	5.30	2.79	2.91	5.70	2.91	6.00
Copper price LME (¢ /lb)	353	359	356	330	330	330	323	326
Sales of cathodes(MMC) (thousand tons)	164	141	305	148	148	296	170	320
Exports included in above number (thousand tons)	60	38	98	47	47	94	58	105
Sales of cahodes (PTS) (thousand tons)	89	113	202	136	146	282	103	240

Statistics / Assumptions / Sensitivity (2)

	Mar'13 Result			Mar'14 Forecast at the beginning of the fiscal year *1			Forecast this time	
	1st Half	2nd Half	Annual	1st Half	2nd Half	Annual	1st Half (Result)	Annual
Processed copper products sales volumes (thousand tons)	66	63	129	69	74	143	71	148
Dividends from copper mine (¥ billions)	11.9	12.6	24.5	4.0	9.0	13.0	5.4	14.8
SUMCO's net income (¥ billions) *2	4.9	-1.5	3.4	1.0	9.0	10.0	0.1	0.5
MMC's equity method investment gain (¥ billions)	1.2	-0.6	0.6	0.1	2.4	2.5	-0.1	-0.1
Sales of aluminum regular cans (billion cans)	2.1	1.5	3.6	2.0	1.7	3.7	2.2	3.9
Sales of aluminum bottle cans (billion cans)	0.5	0.6	1.1	0.6	0.5	1.1	0.5	1.0
Sales of aluminum sheet products (kilotons)	55	48	103	55	51	106	55	105
Sales of aluminum extrusion products (kilotons)	11	10	21	10	11	21	10	21

*1 Announced on May 10, 2013

*2 Announced by SUMCO on September 6, 2013

FY2014 Sensitivity for 3Q-4Q (operating profit base)

Exchange rate yen/US\$ (yen appreciation)	-200	JPY million
yen/€ (yen appreciation)	-30	JPY million
Copper price(LME) operating profit 10 ¢ /lb	200	JPY million
non-operating profit 10 ¢ /lb	600	JPY million

For further information, please contact at:

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1-3-2, Otemachi, Chiyoda-ku, Tokyo 100-8117, Japan

E-mail: ml-mmccir@mmc.co.jp

URL : <http://www.mmc.co.jp/corporate/en/index.html>

These projected performance figures are based on information available to the Company's management as of the day for releasing this material. There are many uncertain or risk factors inherent in projections, and there might be cases in which actual results materially differ from projections of this material.