

# Mitsubishi Materials Corporation

## Supplementary Explanation

for the 1<sup>st</sup> Quarter of the fiscal year ended March 31,  
2013

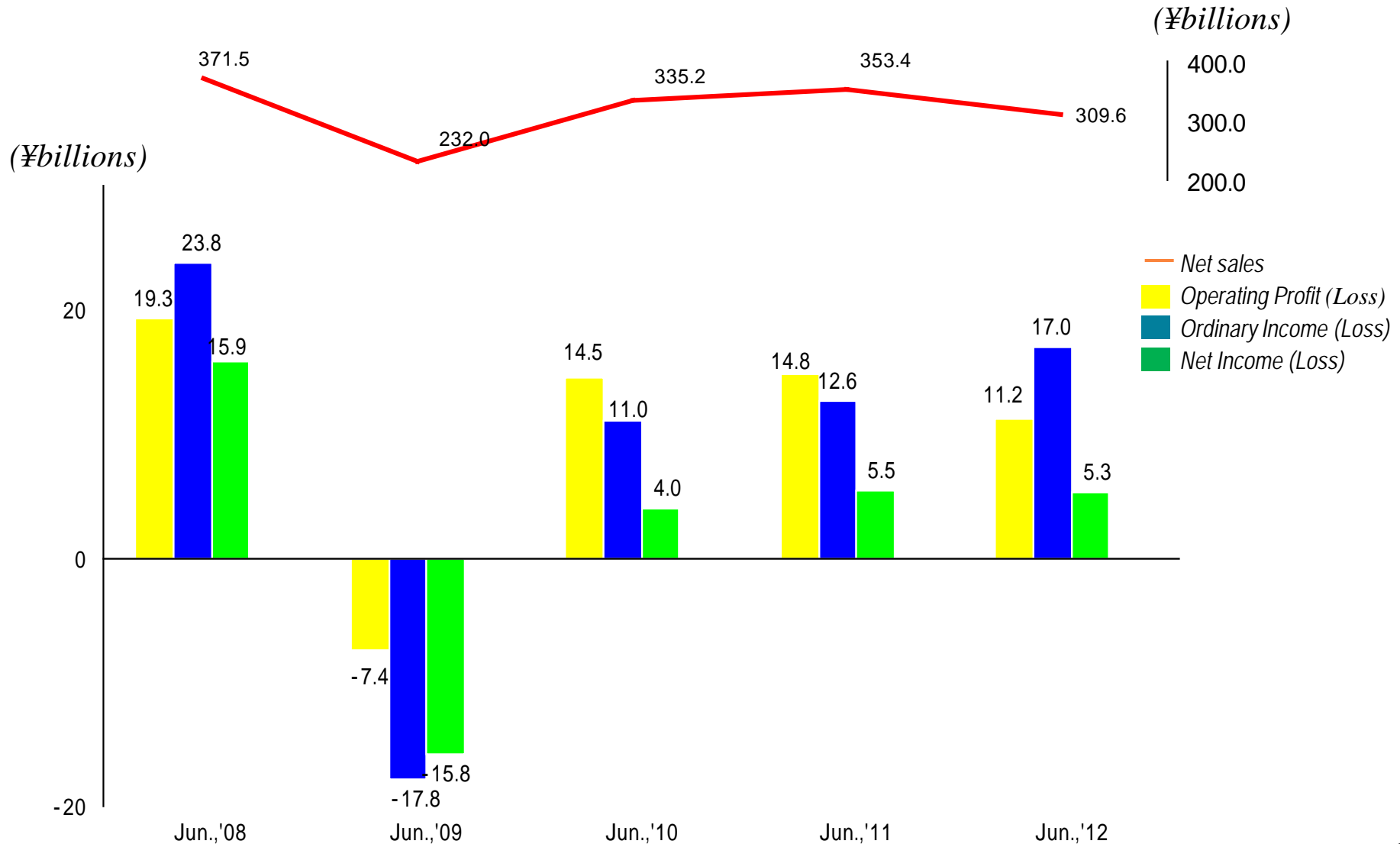
August 8, 2012

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# Performance Overview (for the 1<sup>st</sup> Quarters)



# Consolidated Statements of Operations (for the 1<sup>st</sup> Quarter)

| <i>(¥billions)</i>               | 1Q/FY2012<br>Result (a) | 1Q/FY2013<br>Result (b) | Difference<br>(b)-(a) | Notes   |
|----------------------------------|-------------------------|-------------------------|-----------------------|---|
| Net sales                        | 353.4                   | 309.6                   | -43.8                 | Metals 45.4(Copper price, Scheduled maintenance at PTS)   |
| Operating profit                 | 14.8                    | 11.2                    | -3.5                  | Metals 27(Copper price, Scheduled maintenance at PTS)   |
| Net interest and dividend income | -1.4                    | 6.1                     | 7.6                   | Dividends received + 73   |
| Earnings in equity of affiliates | 0.1                     | 0.7                     | 0.6                   | SUMCO + 11  |
| Other/Non-operating profit       | -0.9                    | -1.1                    | -0.2                  |   |
| Ordinary income                  | 12.6                    | 17.0                    | 4.4                   | Metals + 44(Operating profit 27, Dividends received + 71)                                       |
| Extraordinary income             | -3.4                    | -5.8                    | -2.4                  | FY2012: Earthquake Losses 32 etc.<br>FY2013: Losses on investment securities' valuation 38 etc. |
| Income taxes, etc.               | -3.7                    | -5.7                    | -2.0                  |   |
| Net income                       | 5.5                     | 5.3                     | -0.1                  |   |

Forex (TTM) Average : ¥81.7/US\$ (1Q/FY2012) → ¥80.2/US\$ (1Q/FY2013)

# Statistics

|  | FY2012<br>1Q Results | FY2013<br>1Q Results |
|--|----------------------|----------------------|
| Average TTM rate(Yen/\$)                                 | 82                   | 80                   |
| (Yen/€)  | 117                  | 103                  |
|  |                      |                      |
| Total demand for cement in Japan<br>(million tons)       | 9.67                 | 10.41                |
| Cement sales volumes for MMC (million<br>tons)           | 2.17                 | 2.13                 |
| (Exports)  | 0.72                 | 0.61                 |
| Cement sales volumes in the U.S.<br>(million short tons) | 0.29                 | 0.35                 |
| Copper price LME (¢/lb)                                  | 415                  | 357                  |
| Effective copper price (¢/lb)                            | 431                  | 362                  |
| Sales of cathodes(MMC)(thousand tons)                    | 68                   | 83                   |
| (Exports)  | 9                    | 32                   |

|  | FY2012<br>1Q Results | FY2013<br>1Q Results |
|--|----------------------|----------------------|
| Sales of cathodes(PTS)(thousand tons)                          | 77                   | 35                   |
| Sales volumes for processed copper<br>products (thousand tons) | 33                   | 33                   |
| Dividends from copper mine(¥billions)                          | 0                    | 7.2                  |
|  |                      |                      |
| Net income for SUMCO (¥billions)                               | -2.0                 | 2.1                  |
| Equity (¥billions)   | -0.6                 | 0.6                  |
|  |                      |                      |
| Sales of regular cans(billion cans)                            | 1.1                  | 1.0                  |
| Sales of bottle cans (billion cans)                            | 0.3                  | 0.3                  |
| Sales of aluminum sheet products<br>(kilotons)                 | 25                   | 30                   |
| Sales of aluminum extrusion products<br>(kilotons)             | 5                    | 6                    |

# Factor analysis of Net Sales, Operating Profit, and Ordinary Income by Segment

| (¥billions)                       |                  | FY2012 1Q (a) | FY2013 1Q (b) | Difference (b-a) | Exchange rates and price differences | Quantity variation | Special factors | Earthquake | Flood in Thai | Dividends received | Earnings in equity of affiliates | Other |
|-----------------------------------|------------------|---------------|---------------|------------------|--------------------------------------|--------------------|-----------------|------------|---------------|--------------------|----------------------------------|-------|
| Cement                            | Net sales        | 34.4          | 37.3          | 2.8              | -0.1                                 | 3.0                | 0.2             | 0.1        |               |                    |                                  | -0.4  |
|                                   | Operating profit | 0.3           | 1.3           | 0.9              | 0.1                                  | 1.0                | -0.0            | 0.1        |               |                    |                                  | -0.3  |
|                                   | Ordinary income  | -0.3          | 0.7           | 1.0              |                                      |                    |                 |            |               | 0.0                | 0.0                              | -0.2  |
| Metals                            | Net sales        | 194.9         | 149.4         | -45.4            | -14.4                                | -44.6              | 0.1             | 13.5       |               |                    |                                  | 0.0   |
|                                   | Operating profit | 6.3           | 3.6           | -2.7             | -1.7                                 | -1.3               | 0.0             | 1.3        |               |                    |                                  | -1.0  |
|                                   | Ordinary income  | 5.5           | 10.0          | 4.4              |                                      |                    |                 |            |               | 7.1                | -0.2                             | -0.8  |
| Advanced Materials & Tools        | Net sales        | 36.3          | 36.6          | 0.3              | 0.0                                  | -1.0               | 0.0             | 2.2        | -0.9          |                    |                                  | 0.0   |
|                                   | Operating profit | 4.3           | 3.2           | -1.1             | 0.0                                  | -0.1               | -0.0            | 1.0        | -0.6          |                    |                                  | -1.4  |
|                                   | Ordinary income  | 4.2           | 2.8           | -1.3             |                                      |                    |                 |            |               | 0.0                | 0.0                              | -1.6  |
| Electronic Materials & Components | Net sales        | 18.6          | 17.2          | -1.3             | -0.6                                 | -1.2               |                 | 0.5        |               |                    |                                  | 0.0   |
|                                   | Operating profit | 1.7           | 1.0           | -0.6             | -0.8                                 | -0.8               | 0.7             | 0.2        |               |                    |                                  | 0.1   |
|                                   | Ordinary income  | 0.4           | 1.0           | 0.6              |                                      |                    |                 |            |               |                    | 1.1                              | 0.2   |
| Aluminum                          | Net sales        | 38.8          | 38.6          | -0.1             | -1.1                                 | 0.3                |                 | 0.7        |               |                    |                                  | 0.0   |
|                                   | Operating profit | 2.2           | 2.3           | 0.1              | 0.2                                  | 0.0                |                 | 0.0        |               |                    |                                  | -0.1  |
|                                   | Ordinary Income  | 2.0           | 2.1           | 0.1              |                                      |                    |                 |            |               | 0.0                | -0.0                             | -0.1  |
| Other                             | Net sales        | 83.5          | 83.8          | 0.3              | -2.3                                 | 2.6                |                 |            |               |                    |                                  | 0.0   |
|                                   | Operating profit | 0.8           | 0.7           | -0.1             | 0.1                                  | -0.4               |                 | 0.0        |               |                    |                                  | 0.2   |
|                                   | Ordinary Income  | 1.6           | 1.2           | -0.3             |                                      |                    |                 | 0.0        |               | 0.1                | -0.2                             | 0.1   |
| Elimination, etc.                 | Net sales        | -53.2         | -53.5         | -0.3             | -3.0                                 | 2.7                |                 |            |               |                    |                                  | 0.0   |
|                                   | Operating profit | -1.0          | -1.0          | 0.0              | 0.1                                  | -0.1               | 0.1             | 0.1        |               |                    |                                  | -0.2  |
|                                   | Ordinary Income  | -0.9          | -1.0          | -0.0             |                                      |                    |                 |            |               | -0.0               | -0.0                             | -0.2  |
| Total                             | Net sales        | 353.4         | 309.6         | -43.8            | -21.6                                | -38.5              | 0.3             | 17.0       | -0.9          |                    |                                  | -0.1  |
|                                   | Operating profit | 14.8          | 11.2          | -3.5             | -2.0                                 | -1.7               | -0.4            | 2.6        | -0.5          |                    |                                  | -1.5  |
|                                   | Ordinary Income  | 12.6          | 17.0          | 4.4              |                                      |                    |                 |            |               | 7.3                | 0.6                              | -1.5  |

Forex -0.3  
Price -1.7

# Consolidated Balance Sheets: Assets

| <i>(¥billions)</i> |   | Mar.,' 2012 (a) | Jun.,' 2012 (b) | Difference (b)-(a) |
|--------------------|---|-----------------|-----------------|--------------------|
| Current Assets     | Cash and deposits                                   | 70.9            | 75.6            | 4.7                |
|                    | Notes and accounts receivable-trade                 | 223.9           | 226.9           | 2.9                |
|                    | Inventories   | 257.6           | 256.3           | -1.2               |
|                    | Other   | 208.8           | 178.9           | -29.8              |
|                    | Sub total   | 761.3           | 738.0           | -23.3              |
| Noncurrent Assets  | Property, plant and equipment and intangible assets | 710.6           | 713.7           | 3.1                |
|                    | Investments and other assets                        | 279.9           | 272.5           | -7.3               |
|                    | Sub total   | 990.5           | 986.2           | -4.2               |
| Total              |   | 1,751.8         | 1,724.3         | -27.5              |

# Consolidated Balance Sheets: Liabilities and Net Assets

| <i>(¥billions)</i> |   | Mar.,' 2012 (a) | Jun.,' 2012 (b) | Difference (b)-(a) |
|--------------------|---|-----------------|-----------------|--------------------|
| Liabilities        | Notes and accounts payable-trade                | 115.5           | 104.6           | -10.9              |
|                    | Short-term loans payable, bonds payable, and CP | ( 40% ) 708.8   | ( 42% ) 728.3   | 19.4               |
|                    | Other liabilities                               | 518.3           | 482.2           | -36.1              |
|                    | Sub total                                       | 1,342.7         | 1,315.1         | -27.6              |
| Net Assets         | Capital stock                                   | 119.4           | 119.4           | -                  |
|                    | Capital surplus and treasury stock              | 112.1           | 111.8           | -0.2               |
|                    | Retained earnings                               | 116.8           | 125.7           | 8.8                |
|                    | Other Comprehensive Income                      | 2.6             | -7.2            | -9.8               |
|                    | Minority interests                              | 57.9            | 59.2            | 1.2                |
| Sub total          | ( 23% ) 409.0                                   | ( 24% ) 409.1   | 0.0             |                    |
| Total              | 1,751.8   | 1,724.3         | -27.5           |                    |

Equity Ratio : 20% (Mar.,'12) →20% (Jun.,'12)



# Forecast for the FY2013 (Not-revised)

| (¥billions)                         | FY2013<br>1 <sup>st</sup> Quarter<br>Result | FY2013<br>1 <sup>st</sup> Half<br>Forecast* | FY2013<br>2 <sup>nd</sup> Half<br>Forecast* | FY2013<br>Full Year<br>Forecast * |
|-------------------------------------|---|---|---|-----------------------------------|
| Net sales                           | 309.6                                       | 675.0                                       | 725.0                                       | 1,400.0                           |
| Operating profit                    | 11.2  | 27.0  | 35.0  | 62.0                              |
| Net interest and<br>dividend income | 6.1   | 5.0   | 7.0   | 12.0                              |
| Earnings in equity of<br>affiliates | 0.7   | 2.0   | 3.0   | 5.0                               |
| Other/Non-operating<br>profit       | -1.1  | -4.0  | -5.0  | -9.0                              |
| Ordinary income                     | 17.0  | 30.0  | 40.0  | 70.0                              |
| Extraordinary income                | -5.8  | -2.0  | -12.0                                       | -14.0                             |
| Income taxes, etc.                  | -5.7  | -12.0                                       | -14.0                                       | -26.0                             |
| Net income                          | 5.3   | 16.0  | 14.0  | 30.0                              |

\*Announcement on May 11, 2012

For further information, please contact at:

## Mitsubishi Materials Corporation

1-3-2, Otemachi, Chiyoda-ku, Tokyo 100-8117, Japan

E-mail: [ml-mmccir@mmc.co.jp](mailto:ml-mmccir@mmc.co.jp)

URL: <http://www.mmc.co.jp/corporate/en/index.html>

These projected performance figures are based on information available to the Company's management as of the day for releasing this material. There are many uncertain or risk factors inherent in projections, and there might be cases in which actual results materially differ from projections of this material.