

Mitsubishi Materials Corporation

Supplementary Explanation
for the fiscal year ended March 31, 2012

May 11, 2012

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【Overview of Financial Results for Mar'12】

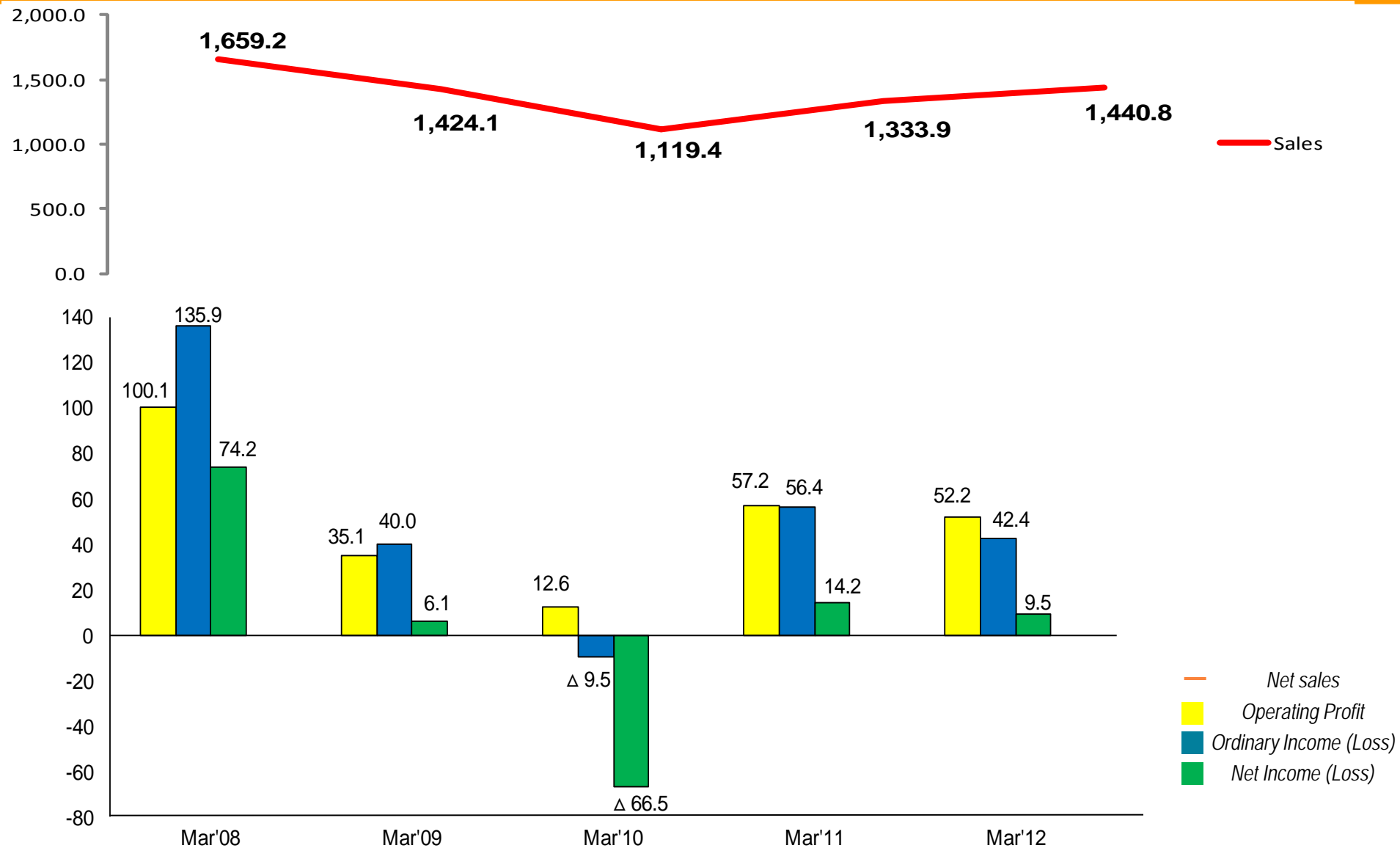
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Performance Overview



Consolidated Statements of Operations (Mar'12)

(¥billions)	Mar'11 Result (a)	Mar'12 Result (b)	Difference (b)-(a)	Reason
Net sales	1,333.9	1,440.8	106.8	Metals +53.1
Operating profit	57.2	52.2	-4.9	Metals Δ5.8
Net interest and dividend income	22.2	17.6	-4.5	Dividend income Δ5.6
Earnings in equity of affiliates	-16.3	-21.0	-4.6	SUMCO Δ5.2
Other/Non-operating profit	-6.6	-6.3	0.3	
Ordinary income	56.4	42.4	-13.9	
Extraordinary income	-18.9	-14.1	4.7	Loss on valuation of investment securities +8.8 Loss on Impairment -2.2
Income taxes	-14.5	-12.4	2.0	
Minority interests in income	-8.7	-6.2	2.4	
Net income	14.2	9.5	-4.7	
Dividend Payment (¥)	2	2	—	

Factor analysis of Net Sales, Operating Profit, and Ordinary Income by Segment

(¥billions)		Mar'11 (a)	Mar'12 (b)	Difference (b-a)	Exchange rates and price differences	Quantity variation	Special factors	Earthquake	Flood in Thai	Dividends received	Earnings in equity of affiliates	Other
Cement	Net sales	153.2	158.8	5.5	-2.0	7.5						
	Operating profit	7.4	9.2	1.7	0.1	0.4		-0.3				1.5
	Ordinary income	5.2	7.7	2.4				-0.4		0.0	0.0	2.3
Metals	Net sales	707.9	761.1	53.1	44.9	20.6		-12.0	-0.4			
	Operating profit	25.9	20.1	-5.8	-4.7	0.5	-1.4	-1.4	-0.1			1.3
	Ordinary income	43.2	37.8	-5.3			0.9	-1.4	-0.1	-2.3	0.3	1.5
Advanced Materials & Tools	Net sales	143.0	144.2	1.1	-0.2	6.6	0.3	-0.8	-4.8			
	Operating profit	16.0	13.4	-2.5	-1.0	3.9	0.0	-0.5	-3.9			-1.0
	Ordinary income	15.1	12.3	-2.8				-0.5	-3.9	-0.4	0.0	-0.9
Electronic Materials & Components	Net sales	64.7	74.4	9.6	-0.9	10.6		-0.2	0.1			
	Operating profit	4.7	4.1	-0.6	-1.6	4.5	-1.2	-0.1	0.0			-2.2
	Ordinary income	-11.5	-20.6	-9.0				-0.4	0.0	-3.2	-4.9	-2.2
Aluminum	Net sales	136.0	149.8	13.8	-1.0	3.2	12.4	-0.6	-0.2			
	Operating profit	4.9	5.6	0.6	-0.2	0.9	0.4	-0.2	0.0			-0.3
	Ordinary Income	3.8	4.4	0.6			0.5	-0.2	0.0	-0.1	0.0	-0.3
Other	Net sales	338.0	408.9	70.8	42.3	26.7		1.8	0.0			
	Operating profit	5.6	7.0	1.3	-0.1	1.1		0.0	0.0			0.3
	Ordinary Income	7.9	10.1	2.1				0.7	0.0	0.2	-0.5	0.7
Elimination, etc.	Net sales	-209.1	-256.5	-47.4	-30.0	-15.1		-2.1	0.0			
	Operating profit	-7.5	-7.3	0.1	-0.1	0.4		-0.1	0.0			0.2
	Ordinary Income	-7.4	-9.2	-1.8				-0.1	0.0	0.2	0.0	-2.3
Total	Net sales	1,333.9	1,440.8	106.8	53.1	60.1	12.7	-13.9	-5.3			
	Operating profit	57.2	52.2	-4.9	-7.6	11.7	-2.2	-2.6	-4.0			-0.2
	Ordinary Income	56.4	42.4	-13.9			0.2	-2.3	-4.0	-5.6	-5.1	-1.2

Differences between Forecasts and Results (Year to March 2012)

(¥billions)	Previous forecast (Feb.2) (a)	Mar'12 Result (b)	Difference (b)-(a)
Net sales	1,417.0	1,440.8	23.8
Operating profit	52.0	52.2	0.2
Net interest and dividend income	18.0	17.6	-0.3
Earnings in equity of affiliates	-21.0	-21.0	-0.0
Other/Non-operating profit	-9.0	-6.3	2.6
Ordinary income	40.0	42.4	2.4
Extraordinary income	-15.0	-14.1	0.8
Income taxes	-18.0	-12.4	5.5
Minority interests in income	-5.0	-6.2	-1.2
Net income	2.0	9.5	7.5
Dividend Payment (¥)	N/A	2	—

Consolidated Balance Sheets: Assets

(¥billions)		Mar'11 (a)	Mar'12 (b)	Difference (b-a)
Current Assets	Cash and deposits	112.9	70.9	-42.0
	Notes and accounts receivable-trade	221.4	223.9	2.4
	Inventories	261.8	257.6	-4.2
	Other	192.2	208.8	16.5
	Sub total	788.4	761.3	-27.1
Noncurrent Assets	Property, plant and equipment and intangible assets	740.8	710.6	-30.2
	Investments and other assets	308.0	279.9	-28.1
	Sub total	1,048.9	990.5	-58.3
Total		1,837.4	1,751.8	-85.5

Consolidated Balance Sheets: Liabilities and Net Assets

(¥billions)		Mar'11 (a)	Mar'12 (b)	Difference (b-a)
Liabilities	Notes and accounts payable-trade	136.7	115.5	-21.1
	Short-term loans payable, bonds payable, and CP	(43%) 784.7	(40%) 708.8	-75.8
	Other liabilities	513.0	518.3	5.3
	Sub total	1,434.5	1,342.7	-91.7
Net Assets	Capital stock	119.4	119.4	—
	Capital surplus and treasury stock	112.1	112.1	-0.0
	Retained earnings	108.8	116.8	8.0
	Other Comprehensive Income	3.7	2.6	-1.1
	Minority interests	58.6	57.9	-0.6
	Sub total	(22%) 402.8	(23%) 409.0	6.2
	Total	1,837.4	1,751.8	-85.5

Equity Ratio: (Mar'11) 19% → (Mar'12) 20%

Consolidated Statements of Operations (Mar'13 Forecast)

(¥billions)

	Mar '12 Full Year Result (a)	Mar '13 1 st Half Forecast	Mar '13 2 nd Half Forecast	Mar '13 Full Year Forecast (b)	Difference (b)-(a)
Net sales	1,440.8	675.0	725.0	1,400.0	-40.8
Operating profit	52.2	27.0	35.0	62.0	9.8
Net interest and dividend income	17.6	5.0	7.0	12.0	-5.6
Earnings in equity of affiliates	-21.0	2.0	3.0	5.0	26.0
Other/Non-operating profit	-6.3	-4.0	-5.0	-9.0	-2.7
Ordinary income	42.4	30.0	40.0	70.0	27.6
Extraordinary income	-14.1	-2.0	-12.0	-14.0	0.1
Income taxes	-12.4	-8.0	-9.0	-17.0	-4.6
Minority interests in income	-6.2	-4.0	-5.0	-9.0	-2.8
Net income	9.5	16.0	14.0	30.0	20.5
Dividend Payment (¥)	2	-	4	4	2

Factor analysis of Net Sales, Operating Profit, and Ordinary Income by Segment

(¥billions)		Mar'12 (a)	Mar'13 (b)	Difference (b-a)	Exchange rates and price differences	Quantity variation	Special factors	Earthquake	Flood in Thai	Dividends received	Earnings in equity of affiliates	Other
Cement	Net sales	158.8	165.0	6.2	1.0	2.7	2.0	0.5				
	Operating profit	9.2	14.0	4.8				0.4				3.0
	Ordinary income	7.7	12.0	4.3	0.5	0.8	0.1	0.6		0.0	0.2	2.1
Metals	Net sales	761.1	700.0	-61.1	-34.5	-43.8	4.1	13.6	-0.5			
	Operating profit	20.1	20.0	-0.1				0.4				1.8
	Ordinary income	37.8	37.0	-0.8	-0.6	-3.1	0.2	1.6	0.0	-3.6	2.2	2.5
Advanced Materials & Tools	Net sales	144.2	155.0	10.8	-2.0	4.3	1.5	2.2	4.8			
	Operating profit	13.4	17.0	3.6	-2.2	1.9	0.0	1.0	3.6			-0.7
	Ordinary income	12.3	16.0	3.7				1.0	3.6	0.0	0.0	-0.6
Electronic Materials & Components	Net sales	74.4	70.0	-4.4	-3.1	-1.8		0.5	0.0			
	Operating profit	4.1	5.0	0.9				0.2	0.0			0.2
	Ordinary income	-20.6	2.0	22.6	-3.3	0.7	3.1	0.5	0.0	-1.6	24.0	-0.8
Aluminum	Net sales	149.8	150.0	0.2	-1.7	0.6		1.1	0.2			
	Operating profit	5.6	6.0	0.4					0.0			1.2
	Ordinary Income	4.4	5.0	0.6	-1.7	0.6		0.3	0.0	0.0	0.0	1.4
Other	Net sales	408.9	385.0	-23.9	-2.7	-20.5		-0.7	0.0			
	Operating profit	7.0	7.0	0.0				0.3	0.0			0.2
	Ordinary Income	10.1	8.0	-2.1	0.1	-0.6		0.4	0.0	-0.7	-0.5	-0.8
Elimination, etc.	Net sales	-256.5	-225.0	31.5	0.2	29.1	-0.1	2.1	0.1			
	Operating profit	-7.3	-7.0	0.3				0.2				0.8
	Ordinary Income	-9.2	-10.0	-0.8	0.0	-0.7	-0.1	0.2	0.0	0.1	0.0	-0.2
Total	Net sales	1,440.8	1,400.0	-40.8	-42.8	-29.4	7.5	19.3	4.6			
	Operating profit	52.2	62.0	9.8				4.0				6.5
	Ordinary Income	42.4	70.0	27.6	-7.2	-0.4	3.3	4.6	3.6	-5.8	25.9	3.6

Assumptions / Sensitivity (Mar'13) (1)

Assumptions	Mar'11 Result	Mar'12 Result(a)	Mar'13 1st Half	Mar'13 2nd Half	Mar'13 Forecasts(b)	Difference (b-a)
Average TTM rate (yen/\$)	86	79	80	80	80	1
Average TTM rate (yen/€)	113	109	105	105	105	-4
Total demand for cement in Japan (million tons)	41.61	42.63	21.00	22.00	43.00	0.37
Cement sales volumes for MMC (million tons)	8.95	9.38	4.63	4.87	9.50	0.12
(Exports)	2.44	2.82	1.44	1.42	2.86	0.04
Total demand for cement in U.S. (million tons)	68.31	69.14	—	—	69.45	0.31
Cement sales volumes in the U.S. (million short tons)	1.23	1.34	0.73	0.83	1.56	0.22
Copper price LME (¢/lb)	369	385	380	380	380	-5
Effective copper price (¢/lb)	344	402	380	380	380	-22
Sales of cathodes(MMC)(thousand tons)	302	322	160	143	303	-19
Sales of cathodes(PTS)(thousand tons)	275	261	115	136	250	-11
Sales volumes for processed copper products (thousand tons)	137	135	71	76	147	12
Dividends from copper mine(¥billions)	24.5	22.2	9	10	19.4	-2.8

Assumptions / Sensitivity (Mar'13) (2)

Assumptions	Mar'11 Result	Mar'12 Result(a)	Mar'13 1st Half	Mar'13 2nd Half	Mar'13 Forecasts(b)	Difference (b-a)
Sales of cemented carbide products (¥billions)	81	83	46	47	93	10
Net income for SUMCO (¥billions)	-66	-84	1	2	3	87
Equity (¥billions)	-19	-24	0	0	1	24
Sales of aluminum cans (Regular cans) (billion cans)	3.8	3.7	2.1	1.6	3.7	-
Sales of bottle cans (billion cans)	0.8	1.0	0.5	0.5	1.0	-
Sales of aluminum sheet products (kilotons)	99	98	56	50	106	8
Sales of aluminum extrusion products (kilotons)	22	22	11	11	22	0

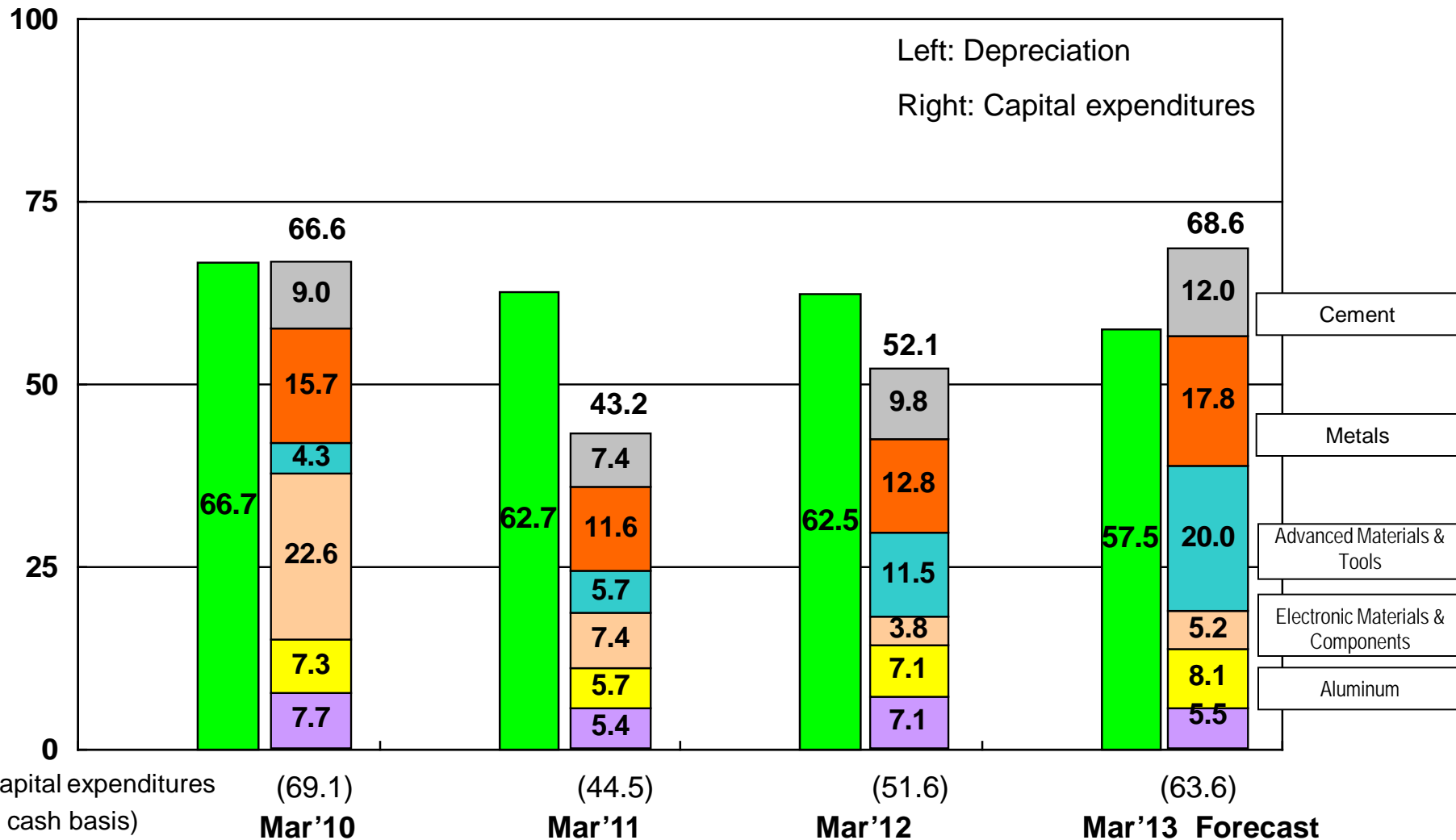
Sensitivity

Exchange rate (yen/US\$) yen rise negative
Exchange rate (yen/€) yen rise negative
Copper price (LME): operating profit: 10¢/1b
Dividends received: 10¢/1b

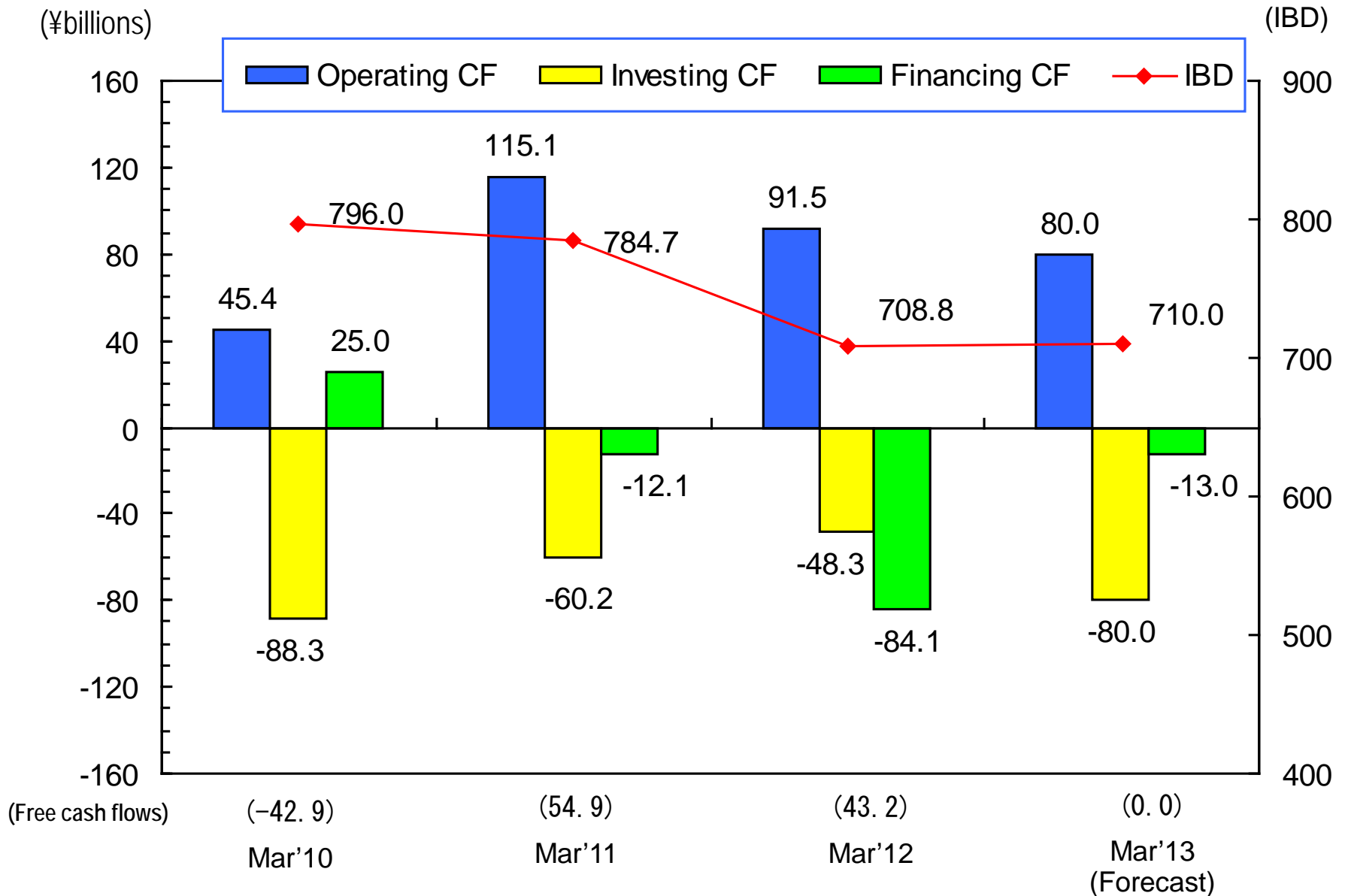
400 million
100 million
300 million
800 million

Depreciation and Amortization

(¥billions)

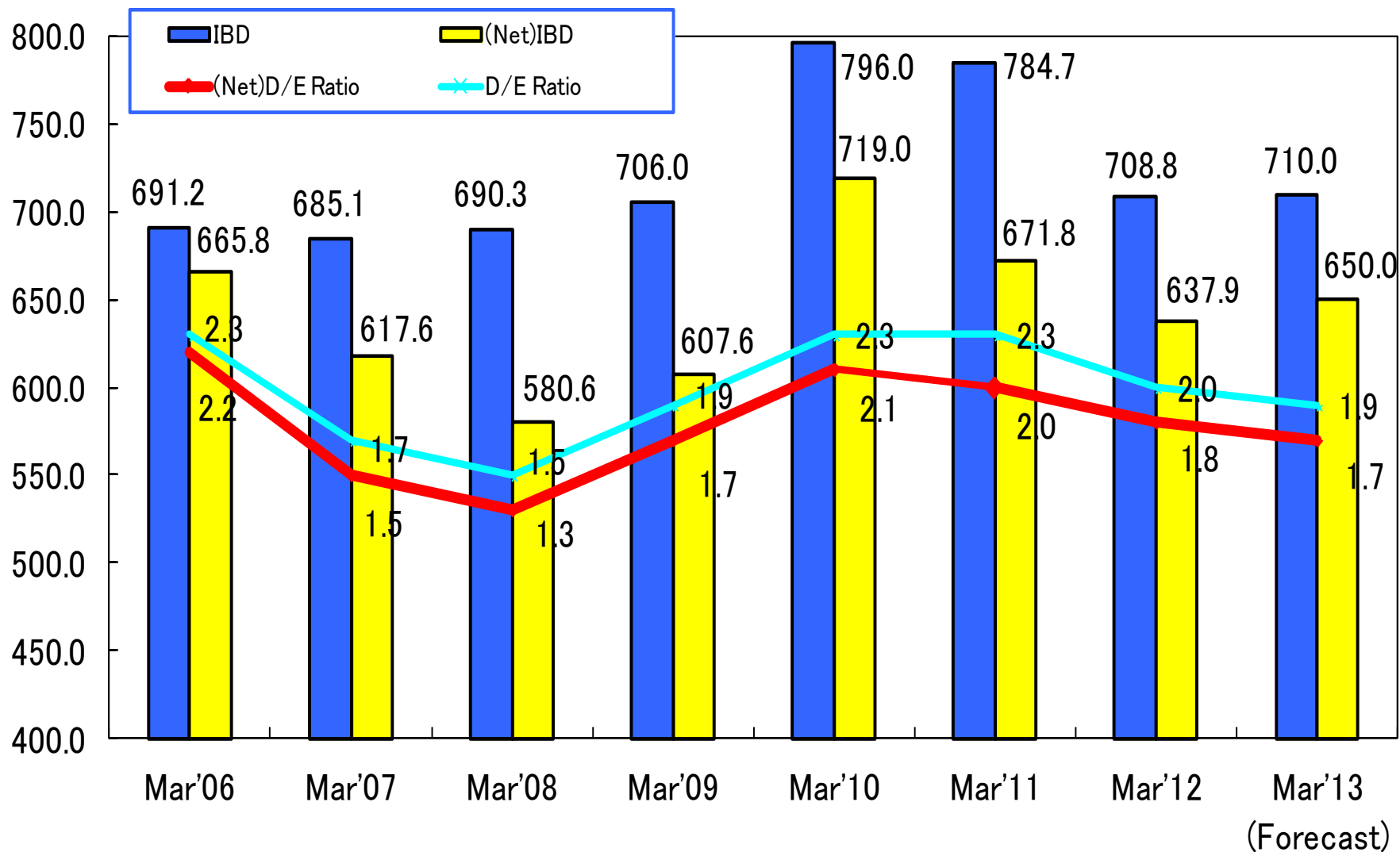


Cash Flows



Interest-Bearing Debt & D/E Ratio

(¥billions)



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